

# MetroSys Installation & Deployment Services

## Overview

MetroSys helps deliver Installation Services for manufactures and technology resellers across North America. Our certified experts understand how to address the needs of clients by asking the right questions first and planning for every component installed. Whether it be storage equipment, networking gear or servers, **MetroSys can help!**

## Our Expertise

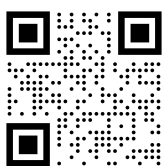
MetroSys has developed methodologies and processes based upon numerous years of large enterprise deployments. We follow industry standard “best practices” and adapt as necessary to fit your customers needs. We take into consideration environmental factors such as future growth, business initiatives, rack space, power, cooling, scalability, project timelines, and location specific requirements to ensure success.

- ▶ **Cloud:** Azure, AWS, GCP, Cloud ONTAP
- ▶ **Storage:** NetApp, Pure, EMC, Isilon, HP, 3PAR
- ▶ **Networking:** Cisco, Palo Alto Networks, Brocade
- ▶ **Compute:** Cisco UCS, HP, Dell, IBM
- ▶ **Converged Infrastructure:** Flexpod, Nutanix
- ▶ **Virtualization:** VMware, Hyper-V
- ▶ **Backup Up:** NetApp SnapCenter, Veeam, Cohesity, Rubrik
- ▶ **Database:** Microsoft SQL, Oracle Database

## Why MetroSys?

**We get it right the first time!** We are masters of our craft and our methodology includes standardized processes, which ensure the highest level of success. We understand that a proper installation and configuration of IT components are the foundation for a successful customer experience. We minimize risk by continuously educating our team and work with our partners to refine processes.

At MetroSys, it's our people that make the difference.



Contact Us for More Information

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## Key Benefits

- Increase Customer Satisfaction
- Hassle Free Deployments
- Competitive Pricing
- Standardized SKUs
- Quickly scale capabilities

## Process Overview

### Partner Solution Review

- Conduct Hand-off Meeting
- Review Solution Sold
- Define Project Timelines
- Schedule Kickoff Meeting

### Customer Planning

- Review Solution Sold
- Ensure Environment Readiness
- Schedule Deployment
- Develop Rack Diagrams
- Develop Test Plans

### Installation Execution

- Site Inspection
- Execute Deployment Plan
- Production Hand-off

### Operational Readiness

- Validation and Health Checks
- Register with Vendor for Support
- Transfer of Information
- Provide “As-Built” Documentation

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